

## **Tentative Timeline for Arena Management RFP Process**

**This is a tentative schedule provided by Beacon Sports with milestones and target dates for the Arena Management RFP process. Dates are subject to change.**

- 1.) **Friday, May 31<sup>st</sup>** – Arena Management RFP responses due to Beacon Sports from all prospective venue managers.
- 2.) **June 1<sup>st</sup> – 10<sup>th</sup>** – Beacon Sports and City to review all proposals and information submitted in response to the RFP.
- 3.) **Monday, June 10<sup>th</sup>** – Meeting between City Staff and Beacon Sports to select those candidates who will be asked to make formal venue management presentations to City Staff. Selected candidates will be notified on or about June 10<sup>th</sup> or 11<sup>th</sup> regarding these meetings.
- 4.) **Monday, June 17<sup>th</sup>** – Selected Venue Management candidates to meet with City Staff and Beacon Sports in Glendale and make a formal proposal presentation. It is expected that these presentations will contain the best and final terms that each candidate will put forth for consideration by City Staff.
- 5.) **Tuesday, June 18<sup>th</sup>** – Each selected candidate’s presentation and final proposal will be reviewed by Beacon Sports and City Staff with members of Glendale’s City Council during an Executive Session along with a request to enter into exclusive negotiations with top candidate(s).
- 6.) **June 19<sup>th</sup> -21<sup>st</sup>** – A proposed Venue Manager Candidate will be determined by City Staff and Beacon Sports for formal presentation and approval by Glendale’s City Council. Candidate will be notified and is to work with City Staff and Beacon Sports to conclude a formal Venue Management Agreement for Jobing.com Arena.
- 7.) **Tentative - Tuesday, June 25<sup>th</sup>** – Staff recommends a venue manager along with agreement terms and conditions for approval to Glendale’s City Council during a City Council meeting.
- 8.) **Tentative - Monday, July 1<sup>st</sup>** – New Venue Manager to assume responsibilities and obligations.