

## Education and healthcare top industries in Glendale

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In just 12 months, Glendale's tenured Economic Development Department filled more than a million square feet of office and industrial space and garnered more than 1,000 jobs for two targeted industries: healthcare and education. Within the 2009-2010 fiscal year, those two industries brought 1,042 jobs to Glendale and filled 1,313,264 square feet of space. To give it perspective, the amount of new and existing space in the city filled by doctors, professors and other professionals is equal to 22 football fields.

The businesses were a mixture of companies new to Glendale as well as existing businesses wanting to expand their size and location. They include:

- Midwestern University: 712,464 square feet - 163 jobs
- Banner Thunderbird: 328,000 square feet - 225 jobs
- Humana: 112,000 square feet - 450 jobs
- Western Maricopa Education Center: 80,000 square feet - 60 jobs
- Arizona School of Allied Health: 50,500 square feet - 10 jobs
- DeVry University: 18,000 square feet - 80 jobs
- Harbor Pointe Internal Medicine: 4,000 square feet - 32 jobs
- Arizona Pain Specialists: 4,300 square feet - 12 jobs
- Total Medical Care: 4,000 square feet - 10 jobs

"Glendale has the high population density and strong household incomes that are desired by healthcare and education industries," said Brian Friedman, Glendale Economic Development Director. "We know these are the type of businesses that require being close to their target markets and tend to cluster together for synergy."

One of Glendale's most unique business strategies this past fiscal year involved higher education and a partnership among the city, DeVry University and Westgate City Center. DeVry chose Glendale's Westgate as its fourth Arizona location occupying approximately 18,000 square feet

New medical investments in Glendale include a 328,000 square foot expansion with 225 jobs at Banner Thunderbird Medical Center at 59th Ave. and Thunderbird Rd.

Another medical win for Glendale this past fiscal-year was the new Advanced Health Care at 16825 N. 63rd Ave. The resort like facility assists patients transitioning from home to hospital.

Looking toward the new fiscal year that just started a few weeks ago, Glendale's Economic Development Department's top priorities continue to be healthcare, education and Glendale's Centerline, which is the redevelopment and revitalization project on the Glendale Ave. corridor.

Southwest Ambulance recently announced its location to Glendale's downtown, bringing 60 staff and filling more than 18,000 square feet of space.

For more information on Glendale's Economic Development Department, visit [www.glendaleaz.com/economicdevelopment](http://www.glendaleaz.com/economicdevelopment).

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Phoenix Business Journal - August 23, 2010  
[/phoenix/stories/2010/08/23/daily10.html](#)

## PHOENIX Business Journal

Monday, August 23, 2010, 2:53pm MST

# Health, education companies take 1.3M square feet in Glendale in fiscal 2009-10

Phoenix Business Journal - by [Angela Gonzales](#)

Glendale has filled 1.3 million square feet of office space with health and education companies within the past fiscal year, bringing 1,042 new jobs to the city.

Brian Friedman, the city's economic development director, said those jobs represent 60 percent of the 1,776 total jobs created in Glendale during the 2009-10 fiscal year ended June 30. The 1.3 million square feet of space is roughly equal to 22 football fields.

The businesses were a mixture of companies new to Glendale as well as expansions:

- Midwestern University: 712,464 square feet and 163 jobs.
- Banner Thunderbird Medical Center: 328,000 square feet and 225 jobs.
- Humana Inc.: 112,000 square feet and 450 jobs.
- Western Maricopa Education Center: 80,000 square feet and 60 jobs.
- Arizona School of Allied Health: 50,500 square feet and 10 jobs.
- DeVry University: 18,000 square feet and 80 jobs.
- Harbor Pointe Internal Medicine: 4,000 square feet and 32 jobs.
- Arizona Pain Specialists: 4,300 square feet and 12 jobs.
- Total Medical Care: 4,000 square feet and 10 jobs.

In addition, Southwest Ambulance announced this month it is moving into 18,000 square feet in Glendale, bringing 60 jobs.

Space is filling quickly in Glendale, Friedman said, with the Glendale Airpark at 94 percent occupancy.

Friedman said he has about 350,000 square feet of Class A office space left to fill within the Glendale sports entertainment district along the city's portion of Loop 101.

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## Glendale, Peoria set sights on landing research centers

by Rebekah L. Sanders - Aug. 25, 2010 09:17 AM  
The Arizona Republic

Glendale and Peoria are increasing efforts to attract medical research facilities to the West Valley.

Peoria is working with the Translational Genomics Research Institute of Phoenix, or TGen, to build an international bioscience consortium, while Glendale has plans in the pipeline.

Glendale already possesses a strong base of health-care companies and educational campuses that would support a medical research institute, Economic Development Director Brian Friedman said.

"Meds and eds," as he calls the sectors, are the fastest growing industries in Glendale. They make up 60 percent of the city's job growth in the past year with expansions at Northwestern University, a medical school in northern Glendale, and the attraction of companies like Humana, which opened near the city's sports and entertainment district.

Glendale is home to two hospitals, rehab facilities and specialists as well as educational institutions like Northwestern and several others that train medical technicians such as the newly opened DeVry University and Arizona School of Allied Health.

Nine health- and education-related centers expanded or moved to Glendale since last summer, according to Friedman, filling 1.3

million square feet of new and existing office and industrial space and creating 1,042 jobs.

He estimated the space filled by doctors, professors and other professionals equals 22 football fields.

"There's lots of brain power between Northwestern, Banner Thunderbird Hospital and Arrowhead Hospital," Friedman said.

With those centers as a catalyst, he said the city is "ripe" to land health-related research and development firms.

For both Glendale and Peoria, the aim is to build their community's base of quality jobs.

"A good quality of life starts with a good job," Friedman said.

While Peoria still seeks to land a higher education campus and hospital, its health care-related industry is among its strengths.

When excluding retail, four of the Peoria's top five private employers are health care-related. The city touts Plaza del Rio as the state's the single largest health-care

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community, covering 185 acres with medical facilities and seven types of senior living products. The cluster of health-care facilities there employs 650 people.

TGen, in partnership with Peoria and Thunderbird School of Global Management, should learn this fall if it has secured a federal grant to launch a bioscience consortium in Peoria.

The consortium would provide a global network of resources to help save on costs and time, to improve the success rate for startups that commercialize bioscience ideas into products.

The city's first hospital, Peoria Regional Medical Center, is planned south of Loop 303 along Lake Pleasant Parkway, though lack of financing has delayed its groundbreaking.

Peoria leaders also aim to land a college campus. The city last week opened exclusive negotiations with Ottawa University to bring a residential education campus near its downtown.

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**Preston, Melissa**

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## **Arrowhead Ranch Independent (Glendale, AZ)**

### **Arrowhead Ranch Independent (Glendale, AZ)**

August 25, 2010

#### **Arrowhead Ranch remains prolific despite economy**

Author: Rusty Bradshaw; Independent Newspapers

Section: News

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Article Text:

Glendale officials and retailers in the Arrowhead Ranch area are asking, "What struggling economy?" " (The Arrowhead area) continues to be the most vibrant commercial area in Glendale and the West Valley," Brian Freedman, Glendale economic development director, stated in an e-mail.

Arrowhead Towne Center also maintained a high occupancy and retail sales topped last year's sales, according to Josh Hendrix, mall general manager.

"And last year's sales were not that bad," he added.

Mr. Freedman stated the Arrowhead area has the highest household incomes in the city at nearly \$100,000. The area also boasts more than 6 million square feet of retail space and the retail occupancy is 90 percent, he added.

"These facts about the condition of the Arrowhead retail market speak for themselves," he stated. "The new companies and expansions are also fantastic." The only one vacant "big box" in the city is in the Arrowhead area, but city officials are confident that will change soon. The former Costco building, at 59th Avenue and Bell Road, is listed as vacant although the property is not currently marketed.

"The ownership group is collecting lease payments through 2011," Mr. Freedman stated. "Once this structure is officially marketed and occupied, the Arrowhead retail occupancy rate would immediately jump to 92.1 percent in a single transaction." He added city officials are confident there will be activity in the former Costco building once the lease gets closer to expiration because Arrowhead demographics and high occupancy rates are just too attractive for the open market to ignore.

Mr. Hendrix said Arrowhead Towne Center not only maintained tenants but added some, notably the Apple Store and Forever 21. The latter moved into the mall from an adjoining space, which in turn was filled by G by Guess. Big Fat Greek Express is expected to open in the food court in September and Down East Basics will open soon in the main mall area.

"All the malls are doing pretty well as far as sales are concerned," Mr. Hendrix said. "But we are doing better than some of them." Many Towne Center retailers reported strong sales during the back to school campaigns and are looking forward to the holiday shopping season, Mr. Hendrix said.

Development in the Arrowhead area in the past 12 months included a wide variety of businesses, according to Mr. Freedman.

Jumpstreet, a recreation center, opened at 57th Avenue and Bell Road and Advanced Health Care of Glendale, a \$10 million, 54-bed intermediate care facility, opened at 63rd Avenue and Bell Road.

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